

Sales Manager for Asian Market

Quicker Instruments Inc.

Job ID
40627

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LOCATION	DATE POSTED	EXPIRY DATE	
Unit 160, 11611 No. 5 Road, Richmond, BC British Columbia	21-07-2026	17-01-2027	
TYPE OF JOB	SALARY	MIN. EXPERIENCE	MIN. EDUCATION
Full Time	CAD 66.00\$/hr	5 year or more	Bachelor's degree

Job Details

Company Name: Quicker Instruments Inc.
Company address: Unit 160, 11611 No. 5 Road Richmond, B.C., V7A 4E8

Company Overview: Quicker Instruments was established in 2012 to provide the Microwave industry solutions for drying and sterilization. In addition, Quicker Instruments provides state-of-the-art microwave components to the scientific, medical and industrial sectors. Company website: <https://quicker-instruments.com/>

We are currently seeking a motivated and experienced Sales Manager – Asian Market to lead the development and growth of our business across Asian markets.

Job title: Sales Manager for Asian Market
Wage: \$66.00 per hour
Hours of Work: 38 hours per week
Terms of Employment: Full-time, Permanent Position
Language of Work: English
Work Location: Richmond, BC
Start Date: As soon as possible

- Job Responsibilities:
- Participate in developing and implementing tailored sales strategies to achieve business objectives for the Asian market.
 - Understand the unique dynamics of the Asian market, including marketing trends, and customer needs by conducting thorough research and analysis
 - Build and maintain strong relationships with key clients, partners and stakeholders in the Asian Market.
 - Manage and oversee the daily sales operations for the Asian market, including monitoring and tracking sales targets.
 - Support the establishment and adherence to policies and procedures in relation to sales in the Asian market to ensure compliance with local regulations.
 - Provide insights into product adaptations or customization for the target market.
 - Participate in training and mentoring of sales staff, focusing on the Asian market difference.
 - Provide regular reports on Asian market trends, sales performance, new sales opportunities and competitive activities.
 - Navigate cultural differences and business practices to build trust and effective communication in various Asian

countries.

Employment Requirements:

- Bachelor's degree or above
- At least five (5) years of experience in sales management or a closely related role.
- Strong client relationship management, negotiation, communication, and interpersonal skills
- Excellent analytical, organizational, and problem-solving abilities.
- Ability to work effectively in a multicultural business environment and manage multiple priorities.

How to Apply:

Please send your resume and a short cover letter to admin@quicker-instruments.com

Contact Information:

Business Address: Unit 160, 11611 No. 5 Road Richmond, B.C., V7A 4E8

Tel: 604-279-5201

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