

Technical sales specialist

Job ID
39205

Crown Distributors/ Ortech Industries

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LOCATION	DATE POSTED	EXPIRY DATE	
13376 Comber Way, Surrey, BC British Columbia	24-02-2026	23-08-2026	
TYPE OF JOB	SALARY	MIN. EXPERIENCE	MIN. EDUCATION
Full Time	CAD \$41.03 hourly	1 year to less than 2 years	College/CEGEP

Job Details

Company - Crown Distributors/ Ortech Industries

Position - Technical sales specialist

Surrey, BC

V3W 5V9

Salary

\$41.03 hourly / 35 hours per week

Terms of employment

Permanent employment

Full time

Early morning, Evening, Morning, Day

Starts as soon as possible

vacancies -1

Job Description

Overview-

Languages-

English

Education-

College/CEGEP

Experience-

1 year to less than 2 years

Responsibilities-

Tasks-

Estimate costs of installing equipment

Estimate or quote prices, credit or contract terms, trade-in allowances, warranties and delivery dates
Oversee the preparation of sales and orders
Prepare sales or other contracts
Promote sales to existing clients
Identify and solicit potential clients
Assess client's needs and resources to recommend the appropriate goods or services
Develop reports and proposals to illustrate benefits from use of good or service
Conduct sales transactions
Prepare and administer sales contracts
Provide input into product design where goods or services must be tailored to suit client's needs
Consult with clients after sale to provide ongoing support
Reach to clients after sale or signed contracts to provide ongoing support
Review and adapt information regarding product innovations, competitors and market conditions
Provide clients with presentations on the benefits and uses of goods or services
Resolve product and service related problems
Troubleshoot problems related to equipment
Advertise and/or promote products, sales or services
Provide customer service
Supervise activities of other technical sales specialists
Develop and implement marketing and advertising and sales strategies

Additional information-

Work conditions and physical capabilities-

Fast-paced environment

Attention to detail

Personal suitability-

Client focus

Efficient interpersonal skills

Organized

Team player

Flexibility

How to apply-

By email-

crowndistributors123@gmail.com

By mail-

13376 Comber Way

Surrey, BC

V3W 5V9